



BOTTOMLINE
GROWTH STRATEGIES
NO ONE SUMMITS SOLO

Claudia Fath, Controller/Director of Finance Guide

Claudia has a strong background in the healthcare/insurance industries, as Controller and Director of Finance and FP&A. Not only is she exceptionally strong in the development and oversight of complex financial and budgeting models, she is equally comfortable managing all aspects of the financial close and the accounting functions. She has a history of developing high performing financial and accounting teams.

Over the past 17 years, Ms. Fath has worked in a held a variety of positions in healthcare industry including HMOs, health insurance, medical practices and institutional pharmacy. She managed and developed processes and teams in a high growth company from start up to \$250+MM, including integration of accounting functions as result of a merger. Within her first four years with the company, she became manager of the accounting staff, as well as of the financial reporting function. During that time, she earned kudos for implementing procedures that ensured strong internal controls and financial close processes.

When the company was acquired by a major national healthcare insurance player, she was promoted to Director of Finance, assuming responsibility for accounting, billing and eligibility and provider financial services. She also spearheaded the centralization of the accounting function after a second acquisition, and was responsible for financial reporting and strategic planning.

Additional highlights include:

- Led a strategic initiative to improve relationships with physicians, hospitals and ancillary providers;
- Recovered over \$1M in underpayments from the Office of Personnel Management contract;
- Managed monthly financial reporting, strategic planning, budgeting, capitation and risk share reporting functions;
- Led the financial component of a conversion to a new ERM;
- Managed the financial reporting for the acquisition of a local healthcare plan by a national healthcare company;
- Led the transition of the acquired company's software system;
- Implemented a cost center based budgeting system and strategic planning model that combined cost center budgets and financial plans.

- She received her BS and MS in Accounting from the University of Mississippi, and is proficient with Excel, Word and PowerPoint.

In her spare time, she enjoys spending time with her family, travelling and reading, and also serves as the treasurer of her Home Owner's Associations. She recently challenged herself by adding boot camp training to her list of activities.